

SECURITY INSTITUTE SEMINAR

17 June 2010

About Seminars

Security Institute Seminars have been developed in response to requests for a cross section of learning opportunities presented by subject experts and delivered in the open and approachable environment associated with Institute events.

Each Seminar provides a minimum of 3 hours of mixed learning for audiences, ensuring attendees can participate in the discussions, practical sessions and exercises. There will also be opportunities for networking and sharing knowledge to identify further learning needs and interest areas.

Integrated Security – One Solution To Maximise Your Security Operations

Venue: Dunsfold Park, Cranleigh, Surrey, GU6 8TB

Tel: 01483 200 900

Website: www.dunsfoldpark.com

This Seminar aims to give an overview of the latest technology, solutions and developments in the security market and how these can benefit you or your client's business.

Following the Seminar there will be time for questions and demonstrations of the latest perimeter detection technology from CBC and Sensor Access' GuardPoint Net web-hosted control platform. The seminars will take place between 14.00 and 16.30, followed by a buffet, networking and technology demonstrations.

Attendance at this event is worth:



Content and Timings

14.10 Session 1 Nicky Stokes, Managing Director ISD-Tech

An overview of integrated security solutions and how, by working in partnership with key providers, the complete security package can offer reduced costs and streamlined services to clients.

14.25 Session 2 Glenn Duggan, Borough Crime Prevention Design Advisor

An overview of the priorities for public sector funding of security in an uncertain future. How to make use of freely available information in tendering contracts. What are the pitfalls in dealing with local authorities and what considerations may influence the success of bids.

15.00 Session 3 Simon Lambert, Technical Consultant

Using 3D computer graphics for several years to design CCTV and security systems in his business, Simon is well placed to illustrate several fascinating ideas for security applications that are possible in 2010 using a simple desktop computer.

15.35 Session 4 Andrew Rosenthal, Business Development Manager, CBC (Europe) Ltd

This session will discuss why, how and where to use the latest perimeter surveillance technologies. Why not rely upon an electronic fence and manned patrol? Primary detection technologies integrated with CCTV – how to choose; radar activated surveillance – where to use it; and a closer look at the latest complimentary vision technology.

16.05 Session 5 Ed Selby, Business Development Manager, Sensor Access Technology Ltd

A discussion on the concepts, purpose and benefits of managed services, hosting and software-as-a-service (SaaS) and its emergence into the security market sector. This presentation will utilise GuardPoint NET, Sensor Access' own web-hosted control platform to showcase the technology.



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